

Bavaria Cr. 34

Bavaria Cr. 34

Bavaria Cr. 33

Oceanis 343

Bavaria 32 Cr.

2024

2020

2014

2008

2005

1.750,00

1.650,00

1.450,00

1.250,00

1.150,00

2.200,00

2.100,00

1.700,00

1.450,00

1.350,00

# PRICE LIST 2024

#### BAREBOAT YACHT CHARTERS IN GREECE

3.000,00

2.900,00

2.350,00

2.200,00

1.850,00

1.750,00

1.650,00

1.450,00

1.250,00

1.150,00

2.300,00

2.200,00

1.800,00

1.500,00

1.400,00

Yacht type	<b>Built Year</b>	16/03-27/04	27/04-25/05	25/05-06/07	06/07-27/07	27/07-17/08	17/08-05/10	05/10-19/10	19/10-23/11
Bavaria C 50	2020	4.000,00	4.950,00	6.050,00	6.900,00	7.700,00	6.900,00	5.200,00	4.000,00
Bavaria Cr. 51	2016-2019	3.400,00	4.300,00	5.300,00	6.000,00	6.900,00	6.000,00	4.700,00	3.400,00
Bavaria Cr.46 Style	2023	3.000,00	3.700,00	4.700,00	5.000,00	5.800,00	5.000,00	4.000,00	3.000,00
Bavaria Cr. 46	2019	2.800,00	3.500,00	4.500,00	4.800,00	5.600,00	4.800,00	3.800,00	2.800,00
Bavaria 43 Cr.	2009	1.600,00	2.100,00	2.500,00	3.100,00	3.500,00	3.100,00	2.300,00	1.600,00
Bavaria Cr. 41	2014-2018	2.000,00	2.700,00	3.450,00	3.750,00	4.250,00	3.750,00	2.900,00	2.000,00
Bav.Cr.40 Voyager	2013	1.850,00	2.300,00	2.800,00	3.350,00	3.850,00	3.350,00	2.450,00	1.850,00
Bavaria Cr. 40	2012	1.750,00	2.200,00	2.650,00	3.250,00	3.700,00	3.250,00	2.350,00	1.750,00
Bavaria 40 Cr.	2008	1.600,00	1.950,00	2.400,00	2.750,00	3.250,00	2.750,00	2.000,00	1.600,00
Bavaria C 38	2024	2.200,00	3.100,00	3.800,00	4.100,00	4.600,00	4.100,00	3.250,00	2.200,00
Elan 384 i	2011	1.650,00	1.950,00	2.400,00	2.800,00	3.250,00	2.800,00	2.050,00	1.650,00
Bavaria Cr. 37	2017	1.700,00	2.150,00	2.650,00	3.100,00	3.600,00	3.100,00	2.300,00	1.700,00
Bav. Cr.34 (3cab)	2024	1.850,00	2.350,00	2.800,00	3.150,00	3.700,00	3.150,00	2.450,00	1.850,00
Oceanis 34.1	2023	1.850,00	2.350,00	2.850,00	3.250,00	3.800,00	3.250,00	2.450,00	1.850,00

3.000,00

2.900,00

2.350,00

2.200,00

1.850,00

3.550,00

3.450,00

2.750,00

2.500,00

2.150,00

More information / technical specifications & real photos of our privately owned fleet available at www.kekeris-yachts.com For charter requests you may contact our chartering department via info@kekeris-yachts.com

2.650,00

2.550,00

2.150,00

1.850,00

1.650,00

Important notice: Skipper services are not provided. The charterer should have a valid sailing license/certificate. In any other case the charterer is obliged to hire a professional skipper by their own.



#### BAREBOAT YACHT CHARTERS IN GREECE

ATHENS | KOS | PREVEZA

### Obligatory per charter (payable in cash at base, prior to embarkation)

Standard Charter Pack (yacht's end cleaning, full water tanks, 2 gas bottles, mooring fees for first & last charter night at our charter bases)

- ✓ 2 cab: 140,00 €
- ✓ 3 cab: 160,00 €
- √ 4 cab: 180,00 €
- ✓ 5 cab: 200,00 €
- √ 6 cab: 240,00 €

### Optional Extras (subject to availability - payable in cash at base, prior to embarkation)

- ✓ Set of linen & towels: 10,00 € per person (includes 1 bath towel / 1 face towel / 2 bed linen / 1 pillowcase)
- ✓ Beach towels: 5,00 € each
- ✓ Electric outboard engine with charger or outboard engine with 5 ltr. gasoline: 80,00 € per week
- ✓ Additional GPS Plotter 5" in the cockpit: 70,00 € per week
- ✓ S.U.P. (Stand Up Paddle Surf): 120,00 € per week & 250,00 € refundable security deposit
- ✓ Canoe-Kayak: 120,00 € per week & 250,00 € refundable security deposit
- ✓ Safety net (installed): 200,00  $\in$  from 32ft up to 43ft / 250,00  $\in$  from 44ft to 51ft per charter
- ✓ Blister (for Ath & Lav): 180,00 € per week & 600,00 € security dep. / (for Prev & Kos): 220,00 € per week & 600,00 € security dep.
- ✓ Junior life jackets (for children under 25kg): 10,00 € each / per week (one already included in the yacht's equipment)
- ✓ Automatic life jackets (170 Newton): 20,00 € each / per week



#### BAREBOAT YACHT CHARTERS IN GREECE

Optional Extra Services (subject to availability - payable in cash at base, prior to embarkation)

- ✓ Early access (the latest by 13.00): 140,00 € per charter (In case of delay despite our efforts, full refund)
- ✓ Late access to the yacht after sunset or on Sunday / Check in procedures after sunset or on Sunday: 120,00 € per charter (obligatory when the client's arrival at base is after sunset or on Sunday)
- ✓ Overnight access (Embarkation & overnight stay, the night before charter starts): 25 € per person \*plus obligatory early access fee of 140,00 €, including check-in on charter's start day by 11:00\*
- ✓ Crew change during the charter (obligatory is that the skipper remains the same): 170,00 € per crew change. Cleaning & new linen cost as per Price List.
- ✓ Provisioning service: 30,00 € + the cost of the provisions ordered through our provisioning list.
- ✓ Conversion of two separate cabins into one master cabin: 120,00 € per charter (where possible)
- ✓ Pet on board: 150,00 € per charter (obligatory when there is a pet on board)
- ✓ Internet on board: Wi-Fi router with 10GB 50,00 € per week
- ✓ Transfer service by taxi or by minivan: available upon request via e-mail

Note: Crew services (skipper & hostess) are **not** provided.

Optional extras should be pre-ordered at least one week before the charter. Extras that may be ordered at base subject to last-minute availability.

# One Way fees

✓ Athens – Dodecanese: 1.200,00 €

✓ Athens – Ionian: 1.200,00 €

### BAREBOAT YACHT CHARTERS IN GREECE

# SECURITY DEPOSIT / DAMAGE WAIVER PRICING

Yacht type	<b>Built Year</b>	<b>Security Deposit</b>	Damage Waiver			
			Non-refundable	Reduced deposit		
Bavaria C 50	2020	4.000,00	400,00	1.250,00		
Bavaria Cr. 51	2016-2019	3.700,00	350,00	1.000,00		
Bavaria Cr. 46	2019-2023	3.700,00	350,00	1.000,00		
Bavaria 43 Cr.	2009	2.800,00	250,00	850,00		
Bavaria Cr. 41	2014-2018 3.200,00		300,00	900,00		
Bav.Cr.40Voyager	2013	2.800,00	250,00	850,00		
Bavaria Cr. 40	2012	2.800,00	250,00	850,00		
Bavaria 40 Cr.	2008	2.800,00	250,00	850,00		
Bavaria C 38	2024	3.200,00	300,00	900,00		
Elan 384 i	2011	2.800,00	250,00	850,00		
Bavaria Cr. 37	2017	3.200,00	300,00	900,00		
Oceanis 34.1	2023	3.200,00	300,00	900,00		
Bavaria Cr. 34	2020- <b>2024</b>	3.200,00	300,00	900,00		
Bavaria Cr. 33	2014	2.800,00	250,00	850,00		
Oceanis 343	2008	2.500,00	250,00	850,00		
Bavaria 32 Cr.	2005	2.500,00	250,00	850,00		

\*Damage waiver value is valid for charters of maximum duration 2 weeks.

For charters with longer duration, the non-ref amount of damage waiver is surcharged by 50% for each additional week.\*



#### BAREBOAT YACHT CHARTERS IN GREECE

For all bareboat charters cover against damage or loss to the yacht and her equipment is required and can be settled in two different ways, as further analyzed below. During the booking process the charterer is required to select one of the available deposit options and inform Kekeris Yachts in written confirmation, so as the booking confirmation / invoice to be issued.

#### 1st option: Damage Waiver\*

When choosing the Damage Waiver, a sum of between 250,00 € and 400,00 € -depending on the yacht size- is required and should be paid in advance along with the charter fee and cannot be refunded in any case.

In addition, a sum of between 850,00 € and 1.250,00 € -depending on the yacht size- as damage deposit will be asked at base prior to embarkation. This amount will cover damages or losses of the yacht and her equipment during the charter period and is refundable in case of no damages, losses, or breaches. The damage deposit applies per accident (damage / loss). In case an incident occurs, which cost is twice the value of the damage deposit, to be covered against a 2nd incident the charterer must replenish the damage deposit to the initial amount. The new deposit is refundable in the end of the charter in case of no damages, losses, or breaches. In any other case, the charter agreement may be terminated.

<u>Damage waiver value is valid for charters of maximum duration 2 weeks.</u> For charters with longer duration, the non-ref amount of damage waiver is surcharged by 50% for each additional week.

The company reserves the right not to accept the damage waiver for specific charters.

### **2nd option: Security Deposit\***

When choosing the Security Deposit, a sum of between 2.500,00 € and 4.000,00 € -depending on the yacht size- will be asked at base prior to embarkation. This amount will cover damages or losses of the yacht and her equipment during the charter period and is refundable in case of no damages, losses, or breaches. The Security Deposit is payable either by credit card or in cash. The company reserves the right not to accept payment of Security Deposit in cash. The Security Deposit applies per accident (damage / loss). In case an incident occurs, which cost is more than 2/3 of the deposit's value, to be covered against a 2nd incident the charterer must replenish the security deposit to the initial amount. The new deposit is refundable in the end of the charter in case of no damages, losses, or breaches. In any other case, the charter agreement may be terminated.

\*You may contact us for the detailed policy of each deposit option.



#### BAREBOAT YACHT CHARTERS IN GREECE

### **GENERAL TERMS 2024**

- > Charter rates are in Euro, per week and include: Current VAT 24%, use of the yacht and her equipment. Charter period is: 7 nights / 6 days.
- > Charter rates do not include: Skipper / hostess services, fuel / water consumption, outboard motor, end cleaning, mooring fees, canal fees, provisioning, or transfer services.
- Prices are subject to change without prior notice.
- > By requesting booking confirmation / invoice to be issued by Kekeris Yachts, both the agent and the charterer acknowledge that have read and agreed to the Charter Contract's Terms & Conditions and General terms / Company's policy.
- > Embarkation: Starting date, from 17:00 / Disembarkation: Ending date, by 09:00 **Obligatory return at the base the evening before the end of charter until**17:00 the latest. Check in/out procedures time is considered part of the charter period.
- > The yachts are being checked thoroughly underwater by a professional diver during the check-out procedure of each charter, who issues the respective report.
- > Crew list, copy of skipper's sailing license, arrival details & contact numbers are required the latest one week prior to embarkation. In case the required information has not been provided in due time, the company has no responsibility for any possible delay that may occur at the 1st charter day.
- > Claims are negotiable, only via e-mail, within 3 days from the end of charter. Any claim after such a period may be disregarded.
- > Obligatory & Optional extras are payable at base in cash, prior to embarkation. If the charterer would like to pay via credit card, the bank fees will be borne by the card holder.
- > In case the check-in procedures will be postponed for another day than the one already confirmed in advance, a surcharge is applicable.
- > Base Information and general charter documentation which are considered valid, are only the ones currently uploaded at www.kekeris-yachts.com and replace any previous.
- > No pets are permitted on board unless this is accepted by our company in written confirmation. In this case an extra fee is applicable.
- > If there is a crew change during the charter (skipper remains the same) an extra fee is applicable per crew change. Cleaning cost and new linen/towels for crew changes as per our Price List.



#### BAREBOAT YACHT CHARTERS IN GREECE

## **POLICY 2024**

#### **BOOKING POLICY**

- ➤ Bookings are subject to Kekeris Yachts General Terms and Policy 2024.
- > Options are placed upon request, with validity of 5 days.
- > Options for last-minute charters are placed upon request, with validity of 1 or 2 days.
- > Bookings are considered valid only when official booking confirmation / invoice has been provided from Kekeris Yachts via e-mail and first payment has been received into the company's bank account in due time.

### **PAYMENT POLICY**

- > Upon booking confirmation advance payment 50% is required, via bank transfer or via online payment at www.kekeris-yachts.com by credit / debit card.
- > Balance payment 50% is due 30 days prior to embarkation, via bank transfer or via online payment at <a href="www.kekeris-yachts.com">www.kekeris-yachts.com</a> by credit / debit card.
- > Last-minute bookings must be paid in full upon booking confirmation and payment proof must be received via e-mail the latest until the day before embarkation.
- > All payments must be only in Euro and the amounts must be received into the company's bank account in full, net of payment / credit card / banking commissions and expenses.



#### BAREBOAT YACHT CHARTERS IN GREECE

### **CANCELLATION POLICY**

- > 121 days or more before embarkation, full refund (However, administration fee of 150,00 € is applicable)
- > 120 to 90 days before embarkation, 30% of the total charter fee.
- > 89 to 31 days before embarkation, 50% of the total charter fee.
- Less than 30 days before embarkation, 100% of the total charter fee.
- ➤ No show: Withhold of every paid amount.
- > If payments are not processed by the due dates, the company reserves the right, without any liability, to cancel the booking & charter the yacht to a third party.
- > A partial refund or credit note is possible only if the yacht is chartered again under the same conditions.

### **DISCOUNT POLICY**

- ➤ Early booking 10% \*valid until 31.01.2024\*
- 2 weeks charter 5%
- ➤ Multiple weeks charter 10%
- > Repeater Kekeris Yachts client 5%
- ➤ Multiple yachts booking 2% per yacht (valid for booking more than 2 yachts simultaneously)
- > During special offer events no further discounts are applicable, unless otherwise agreed.
  - Maximum total discount combined 15% -

<sup>\*</sup> The present price list 2024 is issued on 15.11.23, replaces any previous and is subject to company's General Terms & Policy 2024\*